RFP2022002 SECTION INDEX

PROPOSAL ACKNOWLEDGEMENT RECEIPT

The Ariøna Board of Regents (ABOR) is requesting sealed Offers from qualified firms and/or individuals to develop a comprehensive inventory of health sciences assets across the entire Ariø na public university enterprise to inform opportunities to strengthen Ariønas health prkforce. ABOR is seeking a consultant to develop this inventory and make recommendations regarding enterprise organization as outlined in this Request for Proposal (RFP).

Offers shall be received at the ABOR office located at 2700 N. Central Ave., Suite 400, PhoenixAZ 85004 until 2:00 P.M., Arizona Local Time, **Grebruary16**, 2022at hich time a representative of ABOR shall announce publiclythe na mes of those firms submitting Offers. The proposal opening ill be virtual. Contact MaryAdelman for t he virtual meeting information. No other public disclosure shall be made until after the and of the Contract resulting from this RFP.

Anyand all q uestions regarding this RFP shall be directed to MaryAdelman, Director, Administration, and to no other office or individual at ABOR. ABOR mayans er informal

SECTION BACKGROUND INFORMATION TIMELINE

The Arizona public university enterprise employ an entrepreneurial approach ith an innovative leadership and organizational design that recognizes each university unique mission; holds the enterprise to the highest standards of quality and accountability and porks collaboratively to achieve state ide goals .

In the areas of health sciences, each public university likelise has unique health sciences programs including academic, clinical and research assets that support, in various lasy, Arizonas health lorkforce needs . ABOR has a role in setting an enterprise vision around these health sciences assets, encouraging coordination and collaboration across those assets to support statelide goals to advance Arizonas health lorkforce, improve clinical care delivery support health-related research and spur innovation.

The first step in modernizing this vision is developing a comprehensive inventory of health sciences assets across the entire Ariz na public university enterprise to inform opportunities to strengthen Ariz health porkforce . ABOR is seeking a consultant to develop this inventory and make recommendations regarding enterprise organization .

This Agreement ill be non-exclusive and ABOR reserves the right to continue to identify and or use other consultants to the executive deems ne cessary of effectuate ABORs mission.

Selected Offeror(s) ill be required to enter into a Contract ith AB OR. The Contract shall not bind nor purport to bind ABOR for anycontractual commitment in excess of the original contract period. ABOR shall have the right, at its sole discretion, to renewthe Contract for a total contract period not to exceed 5 years . If ABOR exer cises such rights, all terms, conditions, and provisions of the original Contract shall remain the same and applyduring the renewal period.

PROJECTED TIMELINE

January 11, 2022	RFP Release and Advertise
February 2, 2022	Deadline to Submit Question
February 16, 2022	Bid Due Date
February 17, 2022	Committee Evaluation Begins
March 3, 2022	Avard Contract
March 17, 2022	Finaliæ Contract
March 18, 2022	Commence Services

SECTIONS TO ORFORS

- 1. All solicitations shall be performed under the direct supervision of ABOR Director, Administration and in accordance ith ABOR policies.
- 2. Offer shall be submitted in the format shonn in Se ction D, Offer Format. Offers in any other format maybe rej ected. Conditional Offers shall not be considered. Offer must be signed by an authorized individual. An Offer that is not signed maybe rejected.
- 3. Offers to be submitted as:
 - 3.1. One complete Offer, printed and bound, clearly marked as original; and
 - 3.2. To copies of the complete Offer each on a separate electronic storage device.
 - 3.3. Submit Offer sealed and marked as follos: Offeror's Name Offeror's Title Offer's Company RFP2022002 Date and Time Offer Is Due
- 4. No telephonic, electronic, nor facsimile Offer shall be considered. Offers received after the date and time set for opening ill be rejected. ABOR reserves the right to extend the time and date set for opening.
- 5. Anyperson, f irm, corporation, and/or association submitting an Offer shall be deemed to have read and understood all the terms, conditions, and requirements specified herein.
- 6. Definitions:
 - 6.1. And "- means the earliest of: (a) issuance of a Notice to Proceed; (b) execution of a Contract between ABOR and the successful Offer(s); or (c) authorizati on to contract provided by ABOR for such purpose.
 - 6.2. "Contract" shall mean the agreement entered into betteen ABOR and the successful Offeror as a result of this RFP.
 - 6.3. May indicates something that is not mandatorybut permissible/desirable.
 - 6.4. "Offer" shall mean the proposal from an individual or firm for the provision outlined in this RFP.
 - 6.5. "Offeror" shall mean a person or firm submitting an Offer in response to this RFP.

- 6.6. Shall," Must", Will" indicate mandatoryrequirements. Failure to meet these mandatoryrequirements will result in rejection of Offer as non-responsive.
- 6.7. Should" indicates something that is recommended but not mandatory If the Offeror fails to provide recommended information, ABOR mayat its sole option, ask the Offeror to provide the information or evaluate the Offer ithout the information.
- 7. It is ABORs intent to select the Offer(s) that are most favorable in all respects, including scope, availability of services, quality of services, reputation, and price. If not o then is stated herein, multiple Amards maybe made or an Amard (s) maybe made partial, by part, by ine item, or by any combination of parts if identified as being in the best interest of ABOR.
- 8. Anyinformation considered to be proprietaryby the Offeror r shall be placed in a separate envelope and marked "ProprietaryInformation". To the extent the ABOR Director, Administration concurs, this information shall be considered confidential and not public information. The ABOR Director, Administration shall be the final authority as to the extent of material, inich ill be considered confidential. Pricing information shall not be considered confidential.
- 9. Offer maybe ithdram a t anytime prior to the time and date set for opening.
- 10. Offer and accompaning documentation ill become t he property of ABOR at the time the Offer is opened.
- 11. ABOR reserves the right to cancel this solicitation, reject anyor all Offers or anypart thereof, or to accept any Offer or anypart the reof and to maive or decline to maive irregularities in anyOffer w

- 13.1. If presentation is to be held virtually, the ABOR **i**ll indicate information required to provide such presentation.
- 14. The Offeror maysu bmit requests for changes or additions to ABOR terms and conditions set forth in Section F, Terms and Conditions. Anysuch changes must be submitted in the Offer as required in Section D, Offer Format, or the Offeror ill have mived the right to object or add to ABORs terms and conditions. Additions maynot be submitted as the Offerors standard terms and conditions, lice nse agreement, or anyother ag reement, but rather as additional terms that do not conflict in ABORs terms and that are necessary for the success of the Contract. An Offer contingent upon changes or additions to ABOR terms and conditions, at its sole discretion, determines not to accept the alternate terms and conditions, be rejected as non-responsive.
- 15. Bysubmit ting an Offer, the Offeror agrees that anyinformation provided ithin the Offer and accepted by ABOR shall become a binding part of a resulting Contract.
- 16. The successful Offeror(s) ill be required to enter into a Contract ith ABOR. ABORs terms and conditions shall be incorporated into the resulting Contract between ABOR and the successful Offeror. The Contract shall not bind nor purport to bind ABOR for any contractual commitment in excess of the original contract period of one year. ABOR shall have the right, at its sole discretion, to renewthe C ontract for up to four (4) oneyear periods or a portion thereof. If ABOR exercises such rights, all terms, conditions, and provisions of the original Contract shall remain the same and applyduring the renewal period.
- 17. ABOR is committed to the development of Small Business and Small Disadvantaged Business (SB & SDB) suppliers. If subcontracting is necessary the Offeror shall make everyeffort to use SB & SDB in the performance of the Contract.
- 18. Requests for clarification of information shall be received no later than ten prking day prior to the time and date set for opening. If applicable, addenda shall be issued to each Offeror of record. Failure to request clarification ithin the timeframe ill c onstitute a miver of the right to object and shall not be grounds for a protest.
- 19. Anyobjections to alleged errors, irregularities, improprieties, specifications, or content shall be made prior to the time and date set for opening. Failure to object prior to the time and date set for opening ill constitute a miver of the right to object and shall not be grounds for a protest.
- 20. Failure to receive an addendum shall give Offeror the option of:
 - 20.1. Accepting the resulting Contract, if offered, including all addenda, at the proposed price.

20.2. Withdraing its Offer ithout penalty .

- 21. Failure to receive addenda shall not constitute a basis for claim, protest, or reissuance of the RFP.
- 22. Unless specificallystated to the contrary ma nufacturers names, trade names, brand names

SECTION OFFER FOURAT

In order to facilitate direct comparison, submit Offer using this format, listed in order, and indextabbed t o match. Failure t

SECTION E REQUIREMENTS

The data, specifications, and requirements outlined herein are intended to serve as a general guideline for ABORs requirements. Submit a fully detailed Offer t hat adequately describes the advantages and benefits to ABOR.

Provide a detailed response to each requirement in Section E, individuallynumbered to match each requirement. At a minimum, in such case here a detailed response is not applicable, indicate abilityto complyith a nd/or agreement to the numbered requirement. The Offeror is encouraged to provide anyadd itional information that is not specifically identified in this RFP 2022002.

1. QUALIFICATIONS AND EXPERIENCE

- 1.1. Provide a corporate history/management summary and eviden ce that the Offeror and/or its officers have been engaged for a minimum of three gars in providing similar products and services as described herein. Describe Offerors growth for the past three gars.
- 1.2. Describe any restructuring, mergers, and/or doms izing that has occurred over the past three gars or is anticipated in the next to gars. If selected for negotiations, the Offeror maybe required to provide the last to gars of audited financial statements.
- 1.3. Describe the material issues of anycurren t legal actions against the Offeror including, but not limited to, parties of dispute, jurisdiction, and date of legal complaint.
- 1.4. Detail experience ith similar/like projects

2. PROJECT RESOURCES

- 2.1. Provide sufficient personnel, knolle dge, and experience req uired to maintain an appropriate level of professionalism and coverage for performance of requirements outlined herein. ABOR reserves the right to review Offerors staff assigned for relevant qualifications and experience.
- 2.2. Provide a list of proposed personnel ith resumes specifying qualifications and

- 4.1.2. Engage it heach university to obtain needed information for the health sciences inventory and collect university perspectives regarding their unique programs and how they support Arizona's health porkforce
- 4.1.3. Develop an inventory of health sciences assets (including academic/educational, clinical, research and any other identified programs) including identifying the following by each university :

Programming Organization Governance Quality Indicators Degree levels How the assets support Arizonas health workforce needs

4.1.4. Highlight anyareas of duplication or identified development needs.

4.1.5.

SECTION F TERMSAND CONDITIONS

The Offeror maysubmit requ ests for changes or additions to ABOR terms and conditions set forth in this Section F. Anysuch changes must be submitted with the Offer as required in Section D, or the Offeror will have wived the right to object or add to ABORs terms and conditions. Additions may not be submitted as the Offerors standard terms and conditions, license agreement, or anyother agreement, b ut rather as additional terms that do not conflict with ABOR s terms and that are necessary for the success of the Contract. An Offer contingent upon changes or additions to ABOR terms and conditions, be rejected as non-responsive.

1. Remedies and Applicable Law. This Contract shall be governed by and construed in accordance with the law of the State of Arizona. ABOR and the Offeror shall have all remedies afforded by 89 re ha

6. Non-Discrimination. During the performance of this Contract, the Offeror agrees not to discriminate against anyemploge or applicant for employment bec ause of race, color, sexreligion, or national o rigin, or because he or she has a disability, or because he or she is a qualified protected veteran. The aforesaid provision shall include, but not be limited to, the following: employment, u pgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of

submission of a completed Voluntary roduct Accessibility Template V PAT"so that ABOR mayascertain conformance. Off ers ithout a completed VPAT maybe disqualified from competition.

9.1.1. EIT is information technology/T" an

(hereinafter referred to

shall be produced at ABOR or such other location as designated by ABOR upon reasonable notice to the contracting party

24. Insurance Requirements. The Offeror maybe requested to provide ABOR ith a Certificate of Insurance prior to the commencement of services/Contract. The Offeror and subcontractors, ithout limiting anyiabilities or anyothe r obligations, shall procure and maintain until all of their obligations have been discharged, including anyiarranty periods under this Contract, are satisfied, insurance against claims for injuryto persons or damage to propertylnich mayarise fr om or in connection ith the performance of the iork hereunde r by the Offeror, its agents, representative s, employees, or subcontractors.

The insurance requirements herein are minimum requirements for this Contract and in no wy jimit the indemnity covenants contained in this Contract. The State of Ariøna in no way warrants that the minimum limits contained herein are sufficient to protect the Offeror from liabilities that might arise out of the performance of the work under this Contract by the Offeror, its age nts, representatives, employees, or subcontractors, and the Offeror is free to purchase additional insurance.

ABOR reserves the right to requ

The following statement shall be includedCoverage afforded under these policies ill not be canceled, terminated, or materiallyaltered until 30 day prior ritten notice has been given to ABOR, with the exception of a 10 daynotice of cancellation for non-payment of premium, any changes material to compliance with this C ontract.

Description provide a summary of the project.

Material Breach: Failure on the part of the BOs feror to meet these requirements shall constitute a material breach upon which the State of Arizonda ald (ad 1ABQ) Ra magn)-nd)4 (c)a10 (d

30. Independent Contractor. It shall be understood that the Offeror shall operate as an Independent Contractor, not as an emploge or agent of ABOR.

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31. Service Marks and Trademarks or purposes of this provision, the phrase "ABOR Mark" means anytrade name, trademark, service mark, logo, domain name, and anyother distinctive brand feature oned or used by ABOR . The Offeror agrees to comply th ABORs trademark licensing program concerning any use or proposed use by the Offeror for for a manyof ABOR

exacted, or received thr ough ABOR's or the Offeror's use of the services or deliverables (collectively "ABOR Data"). ABOR Data shall be considered ABOR's confidential information. The Offeror shall not use, access, disclose, or license or provide to third parties, any ABOR Data, or anymaterials derived the refrom, except, in each case, as authorized in miting by ABOR . Without limiting the generality of the foregoing, the Offeror maynot use any ABOR Data, hether or not aggregated or de -identified, for product development, marketing, profiling, benchmarking, or product demonstrations, ithout, in each case, ABOR 's prior mitten consent.

35. Non-Disclosureand Trade Secrets The Offeror mayreceive (or has received) from ABOR and otherise be exosed to confidential and proprietary information r elating to ABORs bu siness practices, strategies, and technologies, ABOR Data as rell as confidential information to ABOR necessary to perf orm the services and/or provide the deliverables (collectively ABOR Confidential Information). ABOR Confidential Information mayin clude, but not limited to, confidential and proprietaryinformati on supplied to the Offeror ith the legend ABOR Confidential and Proprietary or other designations of confidentiality As between the Offeror and ABOR, ABOR Confidential Information is the sole, exclusive, and valuable property of ABOR. Accordingly the Offeror ill not reproduce or otherise use anyof ABOR Confidential Information exept in the performance of the Services or the provision of the Deliverables and ill not disclose anyof ABOR Confidential Information in anyform to anythird party either during or after the Term, except ith ABORs prior ri tten consent. Upon termination of the Contract, the Offeror ill cease using and ill retu rn to ABOR, all originals and all copies of ABOR Confidential Information, in all forms and media, in the Offeror's possession or under the Offerors control. In ad dition, the Offeror ill not disclose or anyconfidential information of the Offeror or otherise make available to ABOR received by contractor from anythird party

The Offeror ill have n o obligation to maintain as confidential anyABOR Confidential Information (other than ABOR Data) that the Offeror can show (i) us already afully in the possession of or known by the Offeror before receipt from ABOR; (ii) is or becomes generally known in the industry through no violation of the Contract or anyother agreement between the parties; (iii) is latfully received by the Offeror from a third party it hout re striction on disclosure or use; (iv) is required to be disclosed by court order following notice to ABOR sufficient to allow ABOR to contest such order; or (v) is approved in writing by ABOR for release or other use by the Offeror.

36. Payment Cardindustry Data Security Stindard For e-commerce business and/or credit card transactions, the Offeror agrees to be bound by the requirements and terms of the Rules of all applicable Card Associations, as amended from time to time and be solely responsible for security and maintaining confidentia lity of Card transactions processed by means of electronic commerce up t o the point of receipt of such transactions by Bank.

The Offeror is required to be in compliance ith the current or successor standard for

Payment Card IndustryData SecurityStandard P CI DSS," Payment Application Data SecurityStandard PA DSS" for software and PIN Transaction SecurityPCI PTS" for hardw are and provide attestation of compliance annually The technical solution must include the follow ing:

- 36.1. The Offeror maintains their on network operating on their on dedicated infrastructure. The Offeror's network includes a firenall that includes access control rules that separate the Offeror's PCI network from ABOR and restricts any communication between the Offeror's network devices and ABOR systems.
- 36.2. The Offeror treats ABOR network as an un trusted network and encrypts all cardholder data traversing ABOR network using industry standard encryption algorithms.
- 36.3. A system here ABOR has no ability to decrypt cardhold er data.
- 36.4. Devices must be Secure Reading and Exchange of Data SRED" and PTS 3.x compliant. EuropayMasterCard and Visa E MV" compliance is required byOctober 1, 2015.
- 37. Participation in Boycott of Israel. Pursuant to A.R.S. § 35-393 and 35-393.01, the Offeror certifies that it is not currently engaged in and agrees, for the durati on of the Contract, to not engage in a Boyott of Israel.
- 38. Essence of TimeTime shall be of the essence as to matters contemplated by resulting Contract under this RFP.

SECTION G EVALATION CRITERIA

It is ABORs intent to make an Amard to Offeror(s) that, in the opinion of ABOR, present Offer(s) that appear to be favorable to ABOR, based upon the scope, availability of services, quality of services, reputation, and price offered. The criteria for evaluation of responses ill be based on the following point structure:

- Qualifications and Eperience, Proje ct Resources, Client References (refer to Section E.1 E.3). POINTS: 25
- 2. A detailed technical Offer including, but not limited to, clar

5

2.

SECTION CONFLICTOF INTERSECERTIFICATION

Date:

The undersigned certifies that to the best of his/her knolledge (check only one):

There is no officer or employee of ABOR in has, or inos relative has, a substantial interest in anyContract resulting from this request.

_____ The names of anyand all public officers or employees of ABOR in howe, or inos relative has, a sub-0.001 Tw-24.1Ae Tw5.55.001 Tc.0..0iAe(Thਓ((б))සෙජාග්) 412432266t) 4 ቩቒ දළ (ቶገ)© (ታ.300((D)) (

SECTION LEGAL WORKER CERTIFICATION

Pursuant to A.R.S. § 41-4401, ABOR is prohibited after September 30, 2008 from amording a Contract to anyOfferor ino fails, or inose subcontractors fail, to complyith A. R.S. § 3 - 214(A). The Offeror micrants that it complies fullyith all federal immigration law and regulations that relate to its employees, that it shall verifythrough the U.S. Department of Homeland Security E -Verifyprogram, the employment eligibility of each employee hired after December 31, 2007, and that it shall require its subcontractors and sub-subcontractors to provide the same micranties to the Offeror.

The Offeror acknowledges that a breach of this merrantyby the Offeror or by any subcontractor or sub-subcontractor under this Cont allor -1.22 Tels Cub7pn4 (o)8 (0.0pp(t)-3.9 09 Ti all)10 9 Ti all

SECTION ANTILOBBYING CERTIFICATION

Certification and Disclosure Regarding Pagnents to Influence Certain F ederal Transactions (Sept 2007). In accordance in the Federal Acquisition Regulation, 52.203 -11:

(a) The definitions and prohibitions contained in the clause, at FAR 52.203-12, Limitation on Pagnents to Influence Certain Federal Transactions, included in this solicitation, are hereby incorporated by efference in paragraph (b) of this certification.

(b) The Offeror, by signing its offer, hereby certifies to the best of his or her knolledge and belief that on or after December 23, 1989.

(1) No Federal appropriated funds have been paid or ill be paid to anyperson for influencing or attempting to influence an officer or employe of anyagencya Member of Congress, an officer or employe of Congress, or an employe of a Member of Congress on his or her behalf in connection ith the airding of this C ontract;

(2) If any funds other than Federal appropriated funds (including profit or fee received under a covered Federal transaction) have been paid, or ill be paid, to any person for influencing or attempting to influence an officer or employe of any agencya Member of Congress, an officer or employe of Congress, or an employe of a Member of Congress on his or her behalf in connection ith this solicitation, the O fferor shall complete and submit, ith its offer, OMB standard form LLL, Disclosure of Lobbing Activities, to the Contracting Office r; and

(3) He or she ill include the language of this certification in all subcontract and require th

SECTION FEDERAL DEBARRED LIST CERTIFICATION

Certification Regarding Debarment, Suspension, Proposed Debarment, and Other Responsibility Matters (Dec 2001)

In accordance ith the Federal Acquisition Regulation, 52.209 -5:

(a) (1) The Offeror certifies, to the best of its knolledge and belief, that — (i) The Offeror and/or anyof its Principals —

(A) (check one) Are () or are not () presently debarred, suspended, proposed for debarment, or declared ineligible for the award of co ntracts by any Federal age ncy. (The

SECTION PARTICIPATION IN BOYCOTT OF ISRAEL

Legislation has been enacted to prohibit ABOR from contracting ith firms currently engaged in a Boyott of Israel. To ensure compliance ith A.R.S. § §5 -393 and 35-393.01, this form to be completed and returned ith the Offer.

Bysigning this form, the Offeror certifies that it is not currently engaged in and agrees, for the duration of the Contract, to not engage in a Boyott of Israel.

Name of Offeror	
Name of Contact	Title of Contact
Address 1	

SAMPLE AGREEMENT ARIZONA BOARD OF REGENTS AGREEMENT FOR CONSULTANT SERVICES

PARTIES: The Ariøna Board of Regents (ABOR); and NAME (CONSULTANT)

- 1. ABOR desires to retain CONSULTANT, and CONSULTANT desires to provide services to ABOR, in his/her capacityas an independent contractor, upon the terms and conditions set forth in this Agreement. CONSULTANT shall provide consulting services to ABOR in accordance with the Scope/Description of Services set forth in Exhibit A to this Agreement.
- 2. The Agreement is effective as of DATE and ill extend to DATE, unless terminated earlier by either party. The parties may agree in riting to extend the Agreement.
- 3. CONSULTANT ill not engage in anyactivityadverse to ABOR or the universities. CONSULTANT must disclose to ABOR anyconflict of interest that arises during the course of this Agreement.
- 4. Services performed under this Contract ill be performed by NAME, in o ill report to the ABOR Executive Director or designee.
- 5. Pagenents will be made in accordance with the fee schedule in Exhibit B to the Agreement.
- 6. For all purposes under the terms of this Agreement, CONSULTANT shall be an independent contractor, and not an officer or employe of ABOR. ABOR shall provide no employe benefits, including but not limited to Workers' Compensation. In performance of the services described in this Agreement, the CONSULTANT shall determine his necessaryhours of pork.
- 7. The CONSULTANT shall maintain as confidential anyand all confidential information, documents, materials, and items that CONSULTANT obtains, has access to, or is privyto during the course of providing services to ABOR and the universities under this Agreement.
- 8. CONSULTANT may not assign the rights, delegate the duties, or other ise dispose of any right, title, or interest in all or any part of any contract, or assign any monies due or to

- 9. All reports and other work products produced by CONSULTANT as part of the services rendered under this Agreement shall be provided to and will be the sole property of ABOR. CONSULTANT shall not release such work product or other information obtained or produced pursuant to this Agreement without the prior written consent of ABOR.
- 10. CONSULTANT ill maintain, until all of CONSULTANTs obligations have been discharged, insurance against claims that mayarise from or in connection ith the performance of the iork performed by the CONSULTANT.
- 11. ABOR shall be permitted to retain other consultants performing similar tasks and services as the CONSULTANT, and the CONSULTANT shall be permitted to provide services to other parties consistent with the CONSULTANTs obligation to complete the services undertaken pursuant to the terms of this Agreement.
- 12. Notice is provided of A.R.S. § 12-

- 17. This Agreement shall be governed by the law of Arizona, the courts of which shall have jurisdiction over its subject matter.
- 18. The individual signing belowon behalf of CONSULTANT hereby epresents and perrants

Sample Exhibit a To abor

SAMPLE EXHIBIT B TO ABOR AGREEMENT FOR CONSULTANT SERVICES

FEES FOR SERVICES

REQUEST FOR PROPOSAL

ARIZONA BOARD OF REGENTS REQUEST FOR The Arizona Board of Regents received the following questions for RFP 2022002 for a consultant to inventory the Arizona public university enterprise health science assets.

 Section E-1.2 "If selected for negotiations, the Offeror may be required to provide the last two years of audited financial statements."
Privately held corporations are not required under the Securities and Exchange (SEC) Act of 1934 to publicly file financial statements or publish the quarterly financials for the general public or Government (aside from tax filings). In lieu of financial statements, will the Board of Regents accept a comfort letter from a company's Controller confirming the organization's gross revenues, shareholders' equity, comprehensive income, and working capital? We have found on previous occasions that this has answers all questions about our financial strength that clients may have had.

Answer: Yes, that would be acceptable. In addition, financial information may be placed in a separate envelope and marked "Proprietary Information" per ABOR Policy 3-801D. to the extent the ABOR Director, Administration concurs, this information shall be considered confidential and not public information, as stated in r-9.610Td(3.81EMC /P AM24ID 8 I Answer3.